



## ABOUT SOMPO INSURANCE SINGAPORE

Sompo is a member of SOMPO HOLDINGS, a trusted and established insurance and risk solutions provider in Japan for over a century.

Today, SOMPO HOLDINGS serves its customers in more than 30 countries and regions.

Since 1989, Sompo has been providing companies and individuals with premium, yet affordable insurance in Singapore.

## THE CHALLENGE

**To provide for agents and employees a secure remote access to its external facing portals for retrieving confidential information and perform transactions.**

Sompo prides itself in being customer-centric, claims-efficient and technology-driven. These become the key competitive advantages that often help Sompo win praises from both customers and business partners.

Sompo has provided for its agents and employees access to its external facing portals for accessing customers' confidential information and to perform transactions.

Sufficient protection against unauthorized access was needed, and Sompo had decided to leverage on the benefits of a single integrated 2FA via SMS One-Time-Password (OTP) solution.

## THE SOLUTION

### SendQuick Conexa

Sompo found that SendQuick Conexa solution did not require the use of security hardware token, nor needed to install any third party applications before use.

This alone was a major factor in lowering their Total Cost of Ownership (TCO). Additionally, sending SMS text-based One-Time Passwords (OTP) instantly to the requestor's registered mobile phone means convenience and ease of use. As it also provisions for unlimited users, there was no need to worry about licensing management.

SendQuick Conexa is primarily designed and built to act as a reliable stand-alone appliance, easy to set up, easy to administer, and requires little or no supervision.

## THE RESULT

### Improved Security, Lower TCO, and Peace of Mind

With SendQuick Conexa in place at Sompo Insurance Singapore now, the agents and employees were able to securely access remotely to important customers' information, and to conduct transactions confidently.

Their IT personnel can now better attend to core business applications. Subsequently, this helps Sompo Insurance Singapore achieve improved security, lower TCO, and Peace of Mind – thus improving on their business competitiveness.



SendQuick Conexa allows our agents to securely access our B2B portal while our employees can securely connect to our web servers with peace of mind. Tokenless and not needing installed client-wares has helped increased our ease of management and lowering of our Total Cost of Ownership (TCO)

*Lim Koon Chai, CIO  
Sompo Insurance Singapore*

## BUSINESS NEEDS

- Securely connect and access B2B portal for authorized agents
- Securely connect and access business web services for employees

## SENDQUICK SOLUTION

### SendQuick Conexa

- **Improved Security**  
Only company authorized users - employees and approved agents, can access and utilize company sensitive information and perform transaction
- **Lower TCO**  
No need to use OTP tokens or third-party software, relying on every mobile phone's default SMS application
- **Peace of Mind**  
Easy to setup and manage, requires minimal supervision and maintenance



#### SendQuick Pte Ltd (Singapore Headquarters)

☎ +65 6280 2881

🏠 76 Playfair Road #08-01  
Singapore 367996

#### SendQuick Sdn Bhd (Malaysia)

☎ +603 7660 5763 , +603 76605764

🏠 PS-2-10, 2nd Floor, Pelangi Sentral,  
Persiaran Surian PJU6A, Pelangi Damansara,  
47820 Petaling Jaya Selangor Darul Ehsan

#### SendQuick Pty Ltd (Australia)

✉ ausales@sendquick.com

🌐 [www.sendquick.com](http://www.sendquick.com)

📘 [www.facebook.com/SendQuick](https://www.facebook.com/SendQuick)

🌐 [www.linkedin.com/company/sendquick-pte-ltd](https://www.linkedin.com/company/sendquick-pte-ltd)

✉ [info@sendquick.com](mailto:info@sendquick.com)